



# PROCEED AT A GLANCE

Proceed Logistics is a pioneering force in healthcare logistics, delivering unparalleled services across Saudi Arabia

As a subsidiary of Al-Dawaa Medical Service Company (DMSCO), a publicly listed conglomerate with a market capitalization exceeding SR 9 billion, we are well-positioned to drive innovation in the industry



## PROCEED AT A GLANCE







#### National Coverage

Largest number of access points in 135 primary and secondary cities



#### High Throughput

Over 1,500 pallets and 2 million units processed daily



#### Specialized in Medical Supply Chain

Meeting Requirements and Standards of the SFDA & MOH & MOT



#### Large Footprint

8 Regional warehouses across KSA



#### **Experienced Employees**

1,300 highly skilled team members



#### Systems and Automation

EWMs, TMS, STMS, Last Mile, GPS Tracking, PTM, Fully Automated Sorting Center



#### Wide Customer Base

Serving more than 3,000 distribution customers



#### Large Fleet Base

800 vehicles with 3,000 shipments and drops per day



### **VISION**

To be the premier logistics partner for healthcare leaders globally, recognized for our innovative solutions that foster trust and drive success.

### **MISSION**

Our mission is to leverage our deep industry expertise, cutting-edge technology, and robust infrastructure to provide transformative logistics solutions. We are committed to delivering flexible, reliable, and cost-effective services that empower our clients to thrive in the healthcare sector.



### **OUR VALUES**

At Proceed, quality is at the heart of our operations. We adhere to International Quality Management System Standards (QMS) to ensure that every service we provide meets the highest benchmarks of professionalism and reliability. Our commitment to excellence fosters long-lasting relationships built on trust. Our core values drive our success every day.



#### PROBLEM SOLVERS

Dedicated to providing innovative solutions.

#### **PROFESSIONAL**

Experienced and highly trained in our fields of expertise.

#### **PROACTIVE**

Anticipating challenges and addressing them before they arise.



#### **PROUD**

Committed to serving our clients and advancing our country.

#### **PASSIONATE**

Dedicated to delivering quality in all aspects of our operations.



# PROUD TO BE A SAUDI COMPANY

Proceed Logistics proudly contributes to the development of Saudi Arabia. Our deep local expertise and commitment to excellence enable us to support the nation's growth, ensuring that we are a valuable partner in the Kingdom's economic transformation.



### PROCEED SERVICES OVERVIEW

Proceed specializes in comprehensive, end-to-end healthcare logistics solutions. Our services are tailored to meet the unique demands of the industry, including:

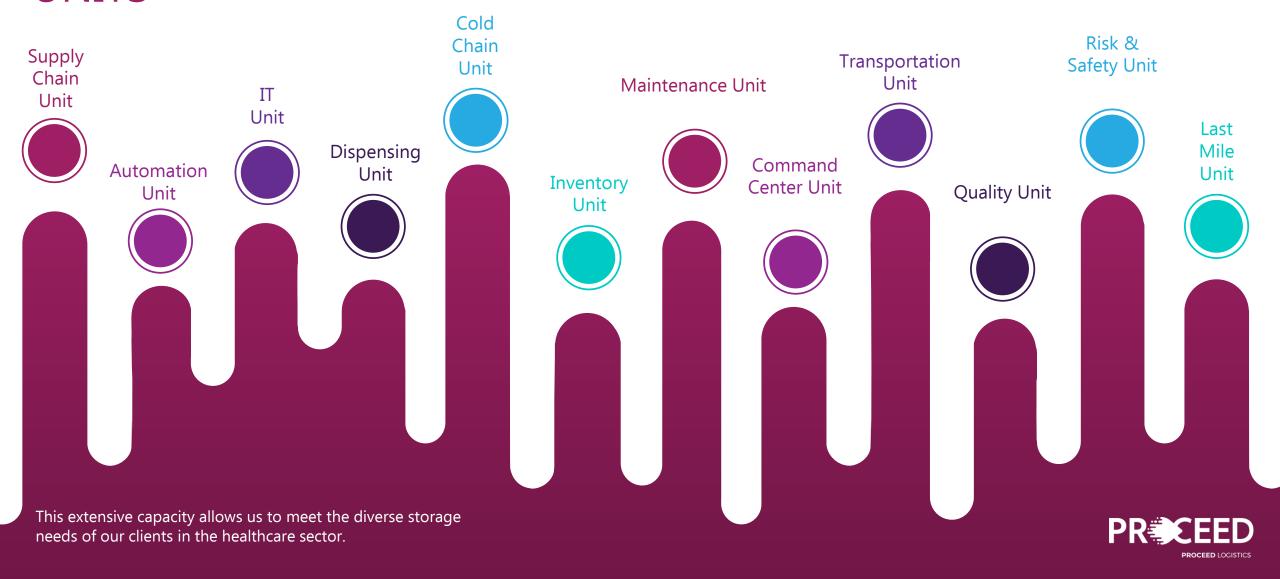
We ensure that healthcare products are handled with the utmost care and precision at every stage.





# KEY FUNCTIONS & UNITS

Our operational units include:





This extensive capacity allows us to meet the diverse storage needs of our clients in the healthcare sector.



# ADVANCED DISTRIBUTION AND TRANSPORTATION SOLUTIONS

With a robust fleet of 800 vehicles and advanced logistics technology, we provide timely and secure delivery services across the Kingdom. Our cold chain solutions, coupled with live GPS tracking and real-time monitoring, guarantee that your healthcare products arrive safely and on schedule.



### NATIONAL COVERAGE AND EXPERTISE

Proceed Logistics delivers high throughput and exceptional service, ensuring that your products reach their destinations efficiently.

Our extensive national coverage includes:







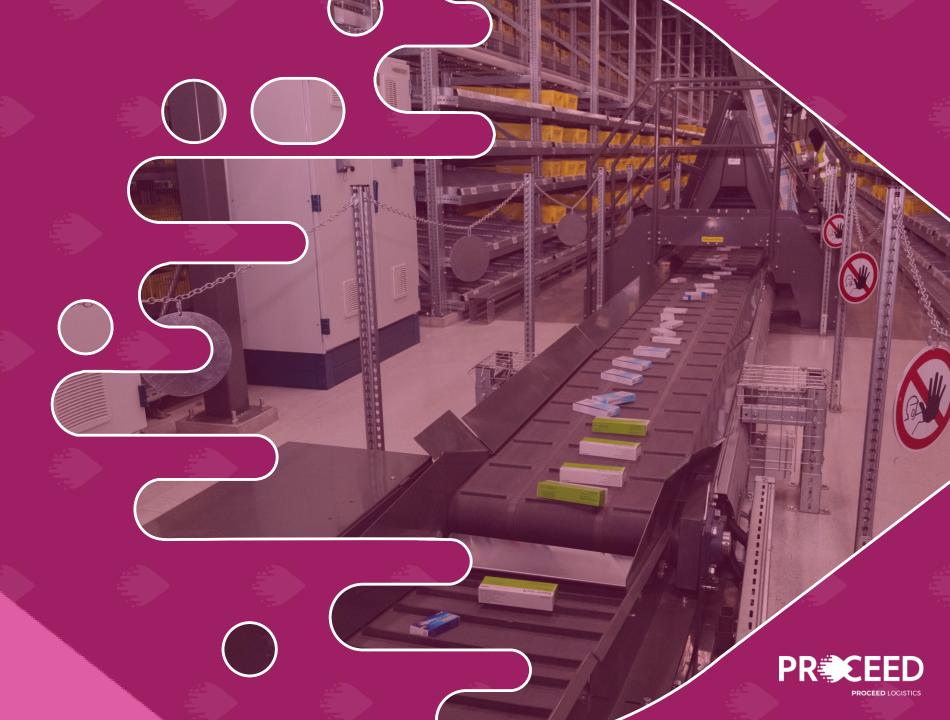
200k+

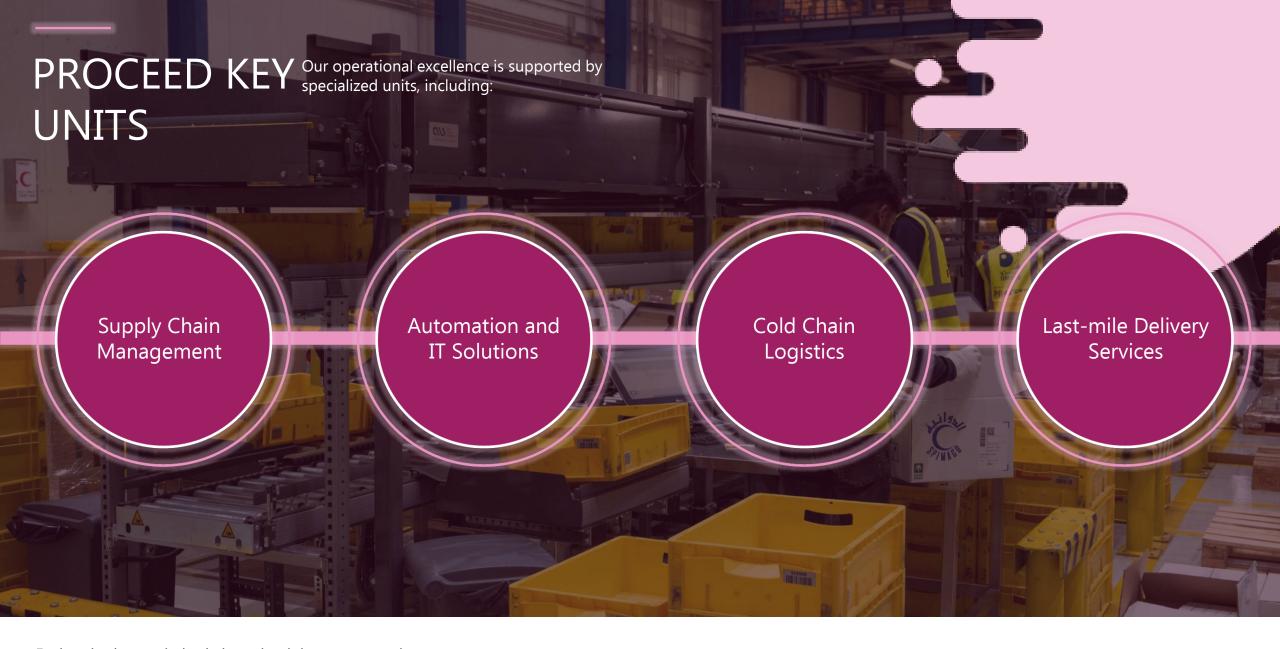
Travelled daily

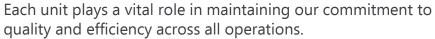


# SPECIALIZED HEALTHCARE LOGISTICS

At Proceed, we pride ourselves on meeting the highest standards set by the SFDA, MOH, and MOT. Our specialized logistics solutions encompass automated sorting centers, advanced GPS tracking, and cutting-edge warehousing technologies, ensuring that healthcare products are stored and transported securely and effectively.









# COMPREHENSIVE SERVICES

Proceed offers a wide range of healthcare logistics services, including:









Warehousing

Temperature-controlled facilities for sensitive products



Distribution

Efficient delivery to healthcare facilities



#### Handling

Expert management of pharmaceuticals and biological samples



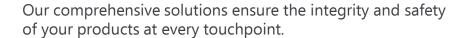
#### Last-Mile Delivery

Secure transportation to end-users



#### **Inventory Management**

Advanced systems for tracking and optimizing stock levels





# SERVICES AT A GLANCE

B2G, B2B & B2C Healthcare Logistics with 30+ years' experience

SFDA-approved mixed use fleet of 800+ with Cargo Insurance









#### Warehousing

Temperature-controlled fleet with Humidity Sensors, Open Door Sensors / Weight Sensors /NFC Chips for Fuel Management



#### Distribution

Efficient delivery to healthcare facilities with partnerships with MOH/NUPCO (Governmental Trust)



#### Handling

Expert management of pharmaceuticals and biological samples in Cold Chain Boxes secured with real time Data Loggers



#### Last-Mile Delivery

Secure Last-mile delivery to end customers through AI and Route Optimization deliveries



#### **Inventory Management**

Advanced systems for tracking and optimizing stock levels

Our comprehensive solutions ensure the integrity and safety of your products at every touchpoint trough its journey



# COMPETITIVE ADVANTAGES



### EXPERTISE IN HEALTHCARE LOGISTICS

Long-standing experience in the sector

### FASTEST DELIVERY TIMES

Commitment to prompt service

#### **EXTENSIVE FLEET**

Largest healthcare logistics fleet in the region



#### QUALITY ASSURANCE

Managed through our Sudair Command Center for real-time monitoring

### 24/7 CUSTOMER SERVICE

Ensuring unrivaled customer care when you need us most



# WHY CHOOSE PROCEED?

At Proceed, we understand the critical role of logistics in the healthcare sector. Our comprehensive suite of solutions is designed to streamline your operations and ensure that your products are delivered with precision, speed, and care.

#### Choose us for:

Leading healthcare logistics expertise

Unmatched Efficient delivery customer networks support and monitoring

## PROCEED SIMILAR BUSINESS







#### **DMSCO**

PROCEED is the logistic arm of DMSCO serving more than 900 stores and 2,500 Distribution Customers



#### Ayyinati

PROCEED is specialized in biological sample transportation (Ayyinati)



#### Hajj Season Mobile PH

PROCEED as leading healthcare company provides logistics support enabling Al Dawaa's mobile pharmacy solution during the Hajj season



#### **SPIMACO**

PROCEED is the logistics arm of SPIMACO for the whole private market



#### **COVID 19 Vaccine**

PROCEED SUPPORTED Al Dawaa in providing a Vaccination Service during the COVID Pandemic



#### D2D-NUPCO

PROCEED provides Direct to Department (D2D) services to Hospitals across the Kingdom



#### **WASFATY**

PROCEED is managing WASFATY backend representing 70% from the total KSA market share



#### **BLOOD Unit Transportation**

PROCEED provides Blood Units transfer from the central blood bank to all KSA cities and regions



## OUR CLIENTS AND PARTNERS

Our esteemed clients trust us to deliver exceptional service, from major healthcare providers to global brands. We are proud to be their reliable partner, committed to their success.





























### CONTACT INFORMATION

Ready to elevate your healthcare logistics? Get in touch with us today! Together, we can pave the way for your business's success in the healthcare sector.

#### **CONTACT US**

Info@proceed.com.sa www.proceed.com.sa



### THANK YOU

Thank you for your time and consideration. We look forward to the opportunity to partner with you in driving success in healthcare logistics.

